

**Navy MWR Golf FY15**  
FY15 Summary

	<b>OCONUS</b>				<b>CONUS</b>					
Navy Region	EURAFSWA	JAPAN	HAWAII	MARIANAS	MID-ATLANTIC	NDW	NORTHWEST	SOUTHEAST	SOUTHWEST	
Net Resale Revenue	\$ 314,061	\$ 587,026	\$ 1,722,899	\$ 88,139	\$ 2,225,495	\$ 284,195	\$ 132,917	\$ 4,263,494	\$ 6,283,878	
Program Revenue	\$ 758,398	\$ 1,841,560	\$ 6,192,684	\$ 298,648	\$ 3,247,436	\$ 689,014	\$ 551,338	\$ 5,155,181	\$ 10,226,893	
Commissions	\$ 15,799		\$ 66,808							
Other Revenue, Ext Ord	\$ 4,186	\$ 22,831	\$ 7,100	\$ 3,431	\$ 93,109	\$ 7,665	\$ 30,953	\$ 235,680	\$ 937,672	
<b>Total Revenue</b>	<b>\$ 1,092,444</b>	<b>\$ 2,451,416</b>	<b>\$ 7,989,491</b>	<b>\$ 390,219</b>	<b>\$ 5,566,040</b>	<b>\$ 980,874</b>	<b>\$ 715,208</b>	<b>\$ 9,654,355</b>	<b>\$ 17,448,443</b>	
Cost of Goods Sold	\$ 203,411	\$ 291,630	\$ 895,171	\$ 61,929	\$ 1,020,062	\$ 158,286	\$ 73,553	\$ 1,959,382	\$ 2,831,401	
Salaries and Benefits	\$ 283,976	\$ 539,994	\$ 4,158,977	\$ 191,925	\$ 2,767,765	\$ 505,539	\$ 353,496	\$ 4,416,475	\$ 7,283,366	
Supplies	\$ 205,164	\$ 79,841	\$ 645,974	\$ -20,240	\$ 673,426	\$ 109,183	\$ 45,844	\$ 1,119,572	\$ 1,424,861	
Depreciation - Local	\$ 222,392	\$ 244,756	\$ 759,476	\$ 987	\$ 383,212	\$ 47,243	\$ 34,479	\$ 726,087	\$ 378,961	
Depreciation - Central Fund										
Maintenance	\$ 128,245	\$ 295,788	\$ 315,875	\$ 10,551	\$ 135,023	\$ 38,244	\$ 23,009	\$ 284,955	\$ 402,686	
Entertainment	\$ 2,381	\$ 410	\$ 2,750		\$ 3,025			\$ 7,350	\$ 2,570	
Contractual	\$ 21,001	\$ 28,138	\$ 56,441	\$ 756	\$ 76,312	\$ 24,063	\$ 12,594	\$ 118,880	\$ 1,008,804	
Utilities			\$ 66,957		\$ 272,819	\$ 45,027	\$ 43,392	\$ 421,456	\$ 1,120,137	
Advertising and Promotions	\$ 5,445	\$ 1,369	\$ 3,892		\$ 15,173		\$ 4,422	\$ 18,303	\$ 13,757	
Awards and Prizes	\$ 1,628	\$ 18,480	\$ 18,853	\$ 1,486	\$ 13,482	\$ 5,729	\$ 256	\$ 14,145	\$ 3,900	
Alloc Empl Benefits/Ins Cost	\$ 15,271	\$ 113,668	\$ 1,184,691	\$ 53,552	\$ 586,571	\$ 107,778	\$ 63,010	\$ 867,259	\$ 1,503,193	
Other Expense, Ext Ord	\$ 52,620	\$ 59,126	\$ 140,258	\$ 7,961	\$ 85,481	\$ 17,903	\$ 13,376	\$ 312,315	\$ 501,195	
Total UFM Exp Offset										
<b>Total Expense</b>	<b>\$ 1,141,533</b>	<b>\$ 1,673,200</b>	<b>\$ 8,249,315</b>	<b>\$ 308,907</b>	<b>\$ 6,032,351</b>	<b>\$ 1,058,996</b>	<b>\$ 667,432</b>	<b>\$ 10,266,179</b>	<b>\$ 16,474,831</b>	
<b>Net P&amp;L</b>	<b>-\$ 49,089</b>	<b>\$ 778,216</b>	<b>-\$ 259,824</b>	<b>\$ 81,312</b>	<b>-\$ 466,311</b>	<b>-\$ 78,121</b>	<b>\$ 47,776</b>	<b>-\$ 611,823</b>	<b>\$ 973,612</b>	